




# The Industry's Best Online Training Just Got Better





# Your partner in a changing industry, online and in person.

We know it takes more than just products to thrive in this industry. The core of every pest management business is the people. It's why Univar has provided training to customers for over 30 years. And now we've reinvented ProTraining online, making it easier than ever to buy, take, and assign classes to create more skilled and confident employees.

Our new platform simply features more: a more diverse range of classes, more compatibility across devices, and more powerful tools for managing employees. We designed every element to ease the burden of training and open new doors for PMPs and businesses.

Univar is committed to helping our customers take on new challenges in a changing industry. That's why we were the first to offer online training in 1997. It's why we maintain the industry's leading educational resources. And it's why we're taking rich, interactive learning to the next level.

**Welcome to the new ProTraining.**



# A Complete Toolkit for Students and Managers

Univar is the industry's only distributor that develops technical courses, secures CEU approvals, and provides 24/7 access via a state-of-the-art learning management platform. That's part of the reason why ProTraining users completed over 60,000 courses in 2015 alone. But ProTraining's full impact stretches beyond standard classes, with powerful tools and services that deliver real value to companies of all sizes.

## □ Relevant Topics

We designed our courses to focus on practical applications of technical concepts, and we continuously update them with the latest information.

## □ Engaging Formats

Our classes incorporate modern, interactive multimedia and quizzes for a rich educational experience.

## □ Business and Safety Classes

Access over 200 new courses from industry-leading providers and master topics like accounting, computer applications, leadership, defensive driving, and ladder safety.

## □ CEU Compliance

ProTraining technical courses are in strict compliance with over 40 accrediting agencies across the U.S. and Canada.

## □ CEU Reporting

We report course attendance and CEU information to states and provinces on behalf of every student.

## □ Transcript Records

Both students and managers can access training records online dating all the way back to 1998.

## □ Manager Tools

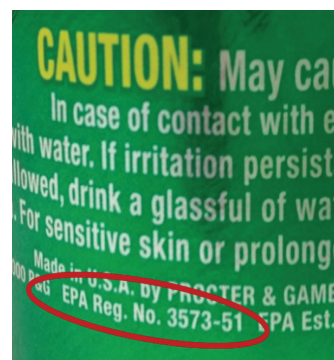
Use our online tools and dashboard to gain control and insight into your employees' training and certification progress.

## □ Cross-Device Access

Dive into the new ProTraining by desktop, laptop, tablet, or mobile device, taking and managing your courses anytime, anywhere.

## □ Supplier Training

Take supplier-provided courses covering product tips and best practices.



# Pest Management, Marketing, and More

Univar never settles with typical check-the-box training. With the new ProTraining, we're continuing to invest in premium educational content that shapes successful PMPs, careers, and businesses. You can now choose from three categories of classes offering a full spectrum of PMP knowledge and know-how.

## ◇ Technical Courses: Learn the Essentials

Univar's core technical courses provide practical, up-to-date lessons on foundational subjects ranging from insect biology and behavior to pesticide safety and IPM practices. Developed by Board Certified Entomologists with decades of combined field experience, most courses meet strict CEU requirements for the U.S. and Canada. We offer over 40 technical courses for structural pest control, fumigation, turf and ornamental, public health, and wildlife, with more courses on the way.

## NEW ◇ Business & Safety Courses: Expand Your Skillset

Our new nontechnical offerings reflect the growing roles of PMPs with a changing roster of over 200 classes designed to help you master business, computer, and safety fundamentals. Topics range from HR and marketing to accounting and finance, plus classes covering safety, Microsoft Office, and other computer applications.

## NEW ◇ Supplier Training Courses: Get Expert Tips

Univar now hosts product training from key industry suppliers. Gain a deeper understanding of your products and their labels with training that covers proper use, application techniques, and best practices. The best part? These classes are completely free.

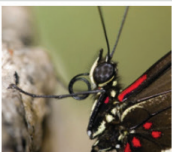


### Animal Classification: Every Thing in Its Order

PA-PDA:11, 16, 18, 23

SC-SCDPR:Core

VA-VDACS:7-A, 7-D, 60

[Continue](#)

### Entomology 101: The Insect Head

PA-PDA:PC, 06, 18, 23

SC-SCDPR:7A

VA-VDACS:7-A, 60

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### Insecticide Application: Equipment & Simple Calculations

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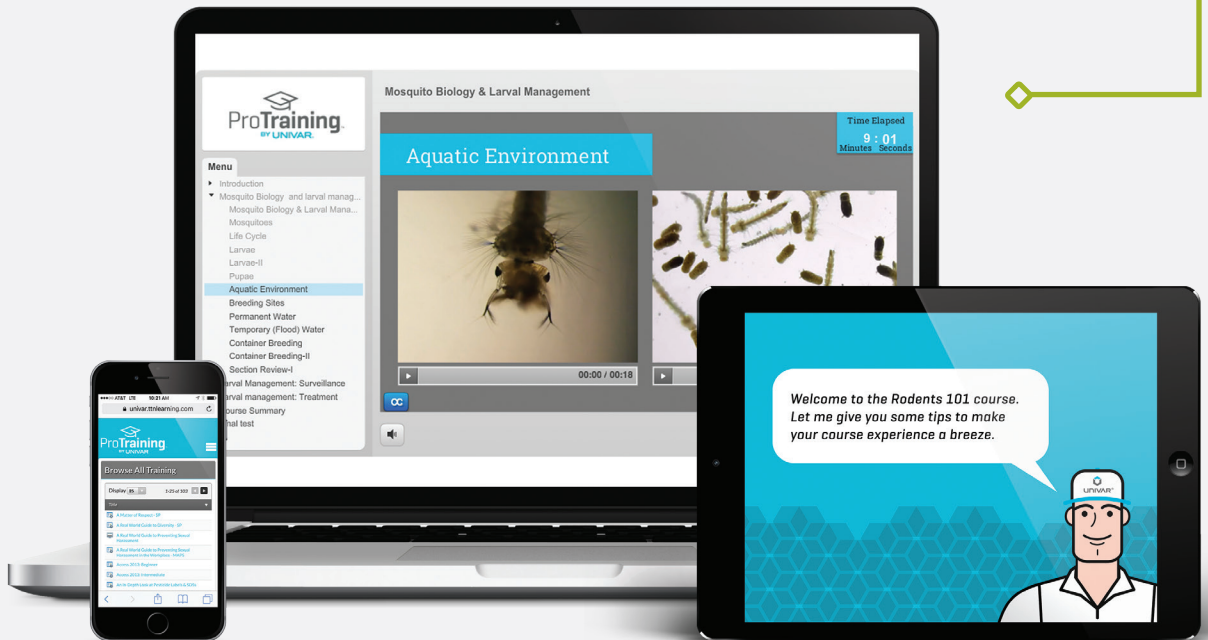
# A Smarter Learning Experience

## Interactive Lessons

Classes come to life with videos, audio narration, closed captioning, and responsive quizzes.

## Learning-Focused Approach

We designed our classes and platform to accommodate busy schedules and distracting environments, encouraging students to take their time with deep, explorative learning they can stop and resume later.



## CEU Compliant

Technical courses meet strict CEU requirements for course content, 60-minute length minimums, testing protocols, and certificate issuance – all of which vary by state.

## Cross-Device Convenience

The new ProTraining works on laptops, desktops, tablets, and mobile devices for flexible learning anytime, anywhere.



# Training Managers, Meet Your New Best Friend

Only Univar provides training and tools to help you manage employee training and CEU accreditation. We handle the legwork so you can focus on the most important task of all: getting employees trained.

## ◆ Streamlined Accreditation

CEU accreditation is a messy process with strict requirements that change over time and across geographies. Univar handles the headache for you by maintaining relationships with over 40 accrediting agencies and staying current with changing requirements.

## ◆ Managed Reporting

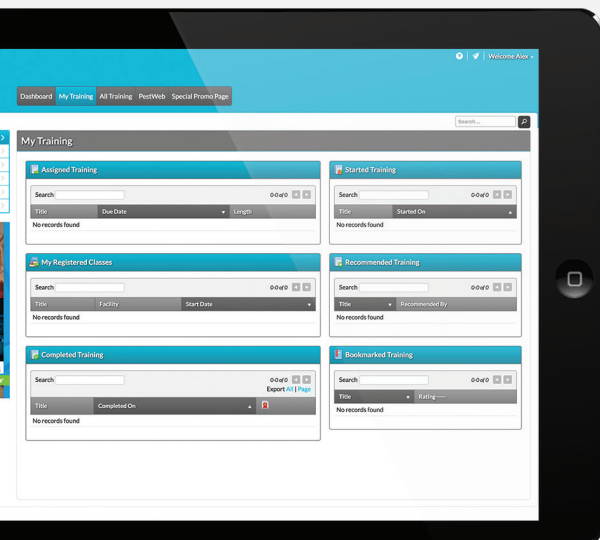
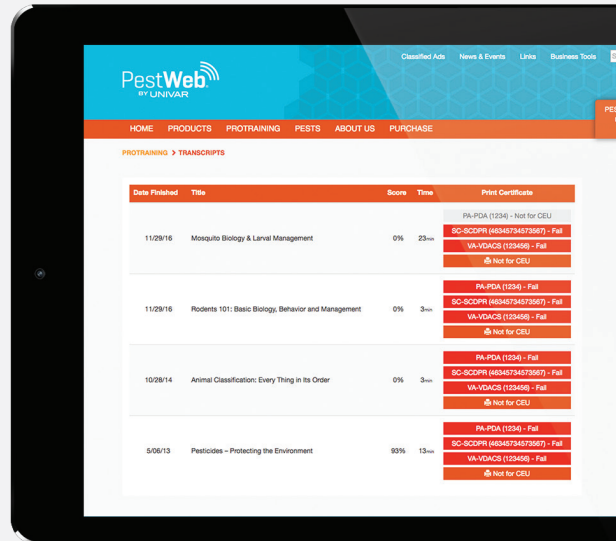
We work with over 40 states and provinces to verify attendance and automatically report CEUs on behalf of students, easing the burden of lost or forgotten credits.



# All Your Transcripts. One Place.

Because we maintain student transcripts dating back to 1998, managers can quickly access their dashboard on PestWeb to gather valuable insight into their employees' training.

- ◆ View and track employees' classes and CEU statuses
- ◆ See reasoning behind passed and failed courses
- ◆ Pinpoint training opportunities for your company or branch
- ◆ Print, download, and email employee certificates of completion



## Add, Purchase, and Assign

Use our powerful management tools for a faster, easier way to purchase and distribute classes. Easily add and remove users in your employee database, purchase classes in bulk, and assign specific classes to specific employees.



# The Best Value in Training

## ◆ Getting Started

To access ProTraining online, you must be a Univar customer with an active bill-to account. Simply go to [PestWeb.com/ProTraining](https://PestWeb.com/ProTraining) to log in or to register.

## ◆ Simple Pricing\*

- ◆ Technical courses are \$12 per class for customers who have made Univar purchases of \$1,000 or more in the past six months [\$35 per class for purchases of less than \$1,000].
- ◆ Business and safety courses are priced between \$10 and \$25 per class.
- ◆ Supplier training is **free** from our trusted supplier partners.

Purchasing ProTraining online classes is easy via MasterCard, Visa, Discover, or American Express online.

## ◆ Free Classes

Every student gets one free online technical class per year. And we offer additional opportunities for free and discounted services throughout the year. **Get started with your first free class today at [PestWeb.com/ProTraining](https://PestWeb.com/ProTraining).**

\*Base per-user price of technical courses available to Univar customers with \$1,000 or more in purchases in the last 6 months. Classes are available in the U.S. and Canada in local currency. Sales tax may apply. See website for additional pricing details.

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