

# CONNECTIVITY™

## NEWS FOR THE CANADIAN ProVM MARKET



### New Year Resolutions



Dear Customers and Market Influencers,

Tradition tells us that with a new calendar can come a fresh start, a new opportunity to reset our goals either in life or in our respective businesses. I heard a spin on an old cliché from a prominent football coach the other day that stuck in my head, he said “if you ain’t got goals, you ain’t livin’”. Yes, he was from the deep south, but slang and poor grammar aside it really is true.

So, in this very first edition of our newly formatted, now monthly, Connectivity Newsletter, what better start than for me to share with you Univar’s goals or vision for our company. It is nothing more than a few, very simple statements by design. That is so it’s not easily forgotten, and can reside as that little person sitting on your shoulder, guiding every action taken and decision made.

- A company where the best people want to work.
- The leader in chemistry distribution—products and related innovative services.
- Providing unparalleled connectivity between customers and suppliers.

So craft your own goals or vision if you haven’t already, start livin’! And of course, if there is anything that Univar can do to help you achieve those goals in business we are just a phone call, email, text message, skype call, twitter mention..... away.

Now, quickly introducing what to expect from this newsletter in 2016. Over the past 2 years we have built ProVMWeb.com up to become the most valuable information resource for vegetation management professionals in Canada. Moving forward, on a monthly basis, Connectivity will highlight important news & stories, upcoming events, product information, advice from Mr. Vegetation control and promotions from around our industry, all featured on ProVMWeb.com. It’s the information you need to keep up to speed, all in a few short pages each month. I hope that you enjoy it, and please feel free to provide us at Univar with any feedback you might have.

Until February, keep warm everyone.

Jon Froese

Univar Environmental Sciences Canada

### Monthly Promotion

  
**Rewards**  
BY UNIVAR®

Ask Mr. Vegetation Control a question during the month of January and you are automatically entered in a **draw for 8600 Univar Rewards points, a \$50 value.** 4 prize draws this month. The more questions you ask the better your chances are to win. Not only can you win a prize, but Mr. Vegetation Control can answer those difficult questions that have been burning inside you.

**GET STARTED TODAY!**

Click on Mr. Vegetation Control below to go to ProVMWeb.com and then “Ask a Question”.



**ProVMWeb**™  
BY UNIVAR

Must have a Premier services account with Univar to ask a question. If you do not have an account you can register by clicking [here](#).

### Upcoming Events

#### Invasive Species Council of BC 2016 Forum

February 2 – 3, Richmond BC

#### PVMA Spring Seminar

March 9, Red Deer AB

#### OVMA Spring Meeting

March 22, Barrie ON

#### Univar ProTraining Event

April 5, Nisku AB



## IVM INNOVATIONS

### GARLON™ RTU PROVIDES WINTER VEGETATION MANAGEMENT OPTION



On the shorter days of the year most vegetation management programs focus on planning for next season, taking a hiatus from fieldwork. Dormant plants aren't easy targets to manage.

But many vegetation managers are now using a herbicide formulation that allows them to control tree growth year-round. Pierre Gravel, with Forest and Land Control in Blind River, ON, is one.

Gravel's business manages vegetation for clients in oil and gas, power generation and forestry. They clear well sites and gas lines, power line rights-of-way, and forestry sites prior to replanting.

His fieldwork has traditionally stopped when plants head into dormancy. That changed when he began using Garlon™ RTU, the only registered herbicide that provides effective control of dormant trees. "Once the frost hits and the leaves are falling, basal bark application with Garlon RTU is pretty well the only option we have. It allows us to work later in the season than we could otherwise," he says.

Garlon RTU comes in a ready-to-use formulation with an innovative, environmental package. "It comes

in a bladder bag rather than a jug, and the packaging is fully recyclable," explains Mark Alberts, IVM Product Manager with Dow AgroSciences.

Applicators apply it directly to tree bark and it works its way in to kill the tree. "It provides them with flexibility, because it's equally effective in June and December," Alberts says.

Gravel points out that the premixed formulation has removed the possibility of mixing errors. "When we mix, there is more chance of a mistake. Now it is premixed, which saves time and makes it easier. We dump it straight into the backpack and it's always accurate."

Gravel partners with his wife Michelle to provide service throughout northern Ontario and south as far as Toronto. They employ five staff year round, and another seven in summers. Applying product year-round allows Gravel to keep more staff employed during the winter.

His program often involves two steps: first a crew goes in and cuts a site. Then they go back later with a foliar herbicide spray to manage actively re-growing vegetation.

But with basal bark application, there's no need to delay herbicide application after cutting.

"That flexibility is important. We can cut and treat on smaller areas at the same time. We don't have to go back in a second time. That saves time and money too. It's a win-win," Gravel says.

Source:  
Pierre Gravel  
Forest and Land Control  
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**Ready to learn more?** Contact your local IVM expert or check out our website at [ivmexperts.ca](http://ivmexperts.ca).

Be sure to opt in to our e-mail list to receive valuable information from Dow AgroSciences.



Dow AgroSciences

Solutions for the Growing World.

**Garlon™ RTU**  
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## Pests in the News

### [Sign this Petition to the Ontario Premier](#)

Approve essential herbicide tools to control Phragmites, and establish a control program...

### [Battling with leafy spurge in Saskatchewan](#)

One of the most persistent and problematic weeds to infest large areas of pasture and prairie in Western Canada is leafy spurge. It is even a larger problem in the northern U.S...

### [Pasture Perils - Plants Toxic to Horses](#)

By Andrea Lawseth, M.Sc. Agroecology, P.Ag | "But my horse would never eat that, he knows better." It's a phrase I've heard many times while conducting site consultations on sustainable manure and pasture management...

### [Agricultural community weighs in on wild parsnip herbicide spraying - Inside Ottawa Valley](#)

Carleton Place Almonte Canadian Gazette | By Kelly Kent | To spray or not to spray? That is the question Mississippi Mills is exploring as it attempts...

### [VIDEO: Layers of herbicides help avoid resistance](#)

Prairie grain producers have been relatively lucky when it comes to herbicide resistant weeds, especially when comparing their experience...

### [Kochia a pesky plant with deep Christmas roots](#)

Though this month's story is titled "Kochia Christmas Trees," it's really about a weed in holiday clothing. Kochia goes by many aliases, including fireweed...

### [Phragmites fight needs dollars: watershed council](#)

Huntsville Forester MUSKOKA | The Muskoka Watershed Council has formally asked the District of Muskoka's engineering and public works committee...

## Industry News

[See what's making the news in our market.](#)

### [Cosmetic pesticide ban passed by Cornwall](#)

CBC News | The Town of Cornwall has become the second community in P.E.I. to ban cosmetic pesticides...

### [What the auditor general's latest report means for Ontario's energy sector](#)

On Wednesday, Dec. 2, Ontario's auditor general, Bonnie Lysyk, presented her Annual Report to the...

### [Orillia council OKs herbicide in canal for one year](#)

Dec 11, 2015 | By Frank Matys | Residents living along a weed-choked canal won council consent to combat the troublesome plants with an aquatic herbicide for a one-year trial period.

### [Kamloops extends pesticide ban to municipal property](#)

By Dana Reynolds | December 16, 2015 | A ban on pesticide use on residential ornamental shrubs, flower beds and grass now extends to city parks and p...

## Industry Classifieds

### [Dow AgroSciences Account Rep Job Posting](#)

Click on the attached job posting for more details.

### [Career Opportunity at Univar ES - Territory Manager, Alberta](#)

Click on the attached job posting for more details.

## Arsenal® Poweline™ Herbicide



## Proven residual grass & broadleaf control

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