

# 2017 Fall Solutions™ Golf



PAK UP YOUR SAVINGS

2017

FALL SOLUTIONS™  
GOLF

WASHINGTON

MAXIMIZE YOUR EOP SAVINGS

ORDER EARLY EARN THE OCTOBER BONUS  
PICK YOUR PAK (6 - 24% SAVINGS) & RECEIVE AN ADDITIONAL PAK BONUS

SAVE ON INDIVIDUAL PRODUCTS & GROW YOUR MY BAYER REWARDS

EXTENDED TERMS ENJOY AGENCY PAK & PRODUCT TERMS TO JUNE 5, 2018

BOX IT TOGETHER THEN EARN UP TO 9% TOTAL PROGRAM REBATE



Proud distributor of Bayer solutions.







# Maximize your EOP savings with our biggest program of the year!

## Bayer Season PAK - \$29,203

The Bayer Season PAK is back, offering you the performance of complete insect and disease control you need to manage your golf course. Bayer Season PAK customers automatically receive a minimum 8% rebate on all purchases during the program (includes October bonus).

**AUTOMATIC  
8% REBATE**

### 14% Savings vs. Individual Component Products

PRODUCTS	UNITS/PAK	UNIT SIZE	GAL/LB	EXAMPLE USE RATE	ACRES
Banol®	2	2 x 1.0 gal/case	4	2.0 oz/1,000 sq. ft.	5.9
Bayleton® FLO	1	2 x 2.5 gal/case	5	0.5 oz/1,000 sq. ft.	29.4
Signature™ XTRA Stressgard®	14	4 x 5.5 lbs/case	308	4.0 oz/1,000 sq. ft.	28.3
Interface® Stressgard	9	2 x 2.5 gal/case	45	4.0 oz/1,000 sq. ft.	33.1
Merit® 75WSP	1	110 x 1.6 oz/drum	11	6.4 oz/acre	27.5
Tartan® Stressgard	6	2 x 2.5 gal/case	30	1.5 oz/1,000 sq. ft.	58.8

Bayer Season PAK Terms of Payment: Full Payment must be received by 6/5/18

## Bayer Essentials PAK - \$17,622.50

The Bayer Essentials PAK is built on key products you know and trust, with the flexibility you demand.

**INCLUDES  
EXTERIS®  
STRESSGARD**

### 9% Savings vs. Individual Component Products

PRODUCTS	UNITS/PAK	UNIT SIZE	GAL/LB	EXAMPLE USE RATE	ACRES
Bayleton FLO	1	2 x 2.5 gal/case	5	0.5 oz/1,000 sq. ft.	29.4
Signature XTRA Stressgard	8	4 x 5.5 lbs/case	176	4.0 oz/1,000 sq. ft.	16.2
Exteris Stressgard	8	2 x 2.5 gal/case	40	4.0 oz/1,000 sq. ft.	29.4
Merit 75 WSP	1	110 x 1.6 oz/drum	11	6.4 oz/acre	27.5
Tartan Stressgard	3	2 x 2.5 gal/case	15	1.5 oz/1,000 sq. ft.	29.4

Bayer Essential PAK Terms of Payment: Full Payment must be received by 6/5/18

## Bayer Fairway PAK - \$12,386.10

Pairs well with Fiata® Stressgard utilizing select product rebate.

**INCLUDES  
EXTERIS®  
STRESSGARD**

### 9% Savings vs. Individual Component Products

PRODUCTS	UNITS/PAK	UNIT SIZE	GAL/LB	EXAMPLE USE RATE	ACRES
Mirage® Stressgard	2	2 x 2.5 gal/case	10	1.0 oz/1,000 sq. ft.	29.4
Interface Stressgard	6	2 x 2.5 gal/case	30	3.0 oz/1,000 sq. ft.	29.4
Bayleton FLO	1	2 x 2.5 gal/case	5	0.5 oz/1,000 sq. ft.	29.4
Exteris Stressgard	8	2 x 2.5 gal/case	40	4.0 oz/1,000 sq. ft.	29.4

Bayer Fairway PAK Terms of Payment: Full payment must be received by 6/5/18

## Core Program PAK - \$10,573.50

Success starts with our industry-leading solutions. Use these core program components to achieve perfect turf.

### 12% Savings vs. Individual Component Products

PRODUCTS	UNITS/PAK	UNIT SIZE	GAL/LB	EXAMPLE USE RATE	ACRES
Signature XTRA Stressgard	4	4 x 5.5 lb/case	88	4.0 oz/1,000 sq. ft.	8.1
Interface Stressgard	2	2 x 2.5 gal/case	10	4.0 oz/1,000 sq. ft.	7.3
Prostar® 70 WG	4	4 x 3.0 lb/case	48	2.2 oz/1,000 sq. ft.	8
Banol	2	2 x 1.0 gal/case	4	2.0 oz/1,000 sq. ft.	5.9
Tartan Stressgard	1	2 x 2.5 gal/case	5	2.0 oz/1,000 sq. ft.	7.3
Mirage Stressgard	1	2 x 2.5 gal/case	5	1.0 oz/1,000 sq. ft.	14.7

Core Program PAK Terms of Payment: Full Payment must be received by 6/5/18

## Bayer Greens PAK - \$6,495.15

The standard for your greens management program, anchored by the products that provide superior turf quality.

### 24% Savings vs. Individual Component Products

PRODUCTS	UNITS/PAK	UNIT SIZE	GAL/LB	EXAMPLE USE RATE	ACRES
Signature XTRA Stressgard	8	4 x 5.5 lb/case	176	4.0 oz/1,000 sq. ft.	16.2
26GT®	5	2 x 2.5 gal/case	25	4.0 oz/1,000 sq. ft.	18.4

Bayer Greens PAK Terms of Payment: Full payment must be received by 6/5/18





### 6% Savings vs. Individual Component Products

#### Bayer Stressgard PAK - \$4,984.65

With Stressgard Formulation Technology, this PAK enhances overall turf quality, improves plant health and protects against harsh environmental stress that can damage your turf.

PRODUCTS	UNITS/PAK	UNIT SIZE	GAL/LB	EXAMPLE USE RATE	ACRES
Signature XTRA Stressgard	4	4 x 5.5 lb/case	88	4.0 oz/1,000 sq. ft.	8.1
Interface Stressgard	1	2 x 2.5 gal/case	5	4.0 oz/1,000 sq. ft.	3.7
Tartan Stressgard	1	2 x 2.5 gal/case	5	2.0 oz/1,000 sq. ft.	7.3

Bayer Stressgard PAK Terms of Payment: Full Payment must be received by 6/5/18

### 7% Savings vs. Individual Component Products

#### Bayer Fairy Ring PAK - \$4,682.55

Preventive and curative fairy ring management tools.

PRODUCTS	UNITS/PAK	UNIT SIZE	GAL/LB	EXAMPLE USE RATE	ACRES
Tartan Stressgard	1	2 x 2.5 gal/case	5	2.0 oz/1,000 sq. ft.	7.3
Prostar 70 WG	4	4 x 3.0 lb/case	48	2.2 oz/1,000 sq. ft.	8

Bayer Fairy Ring PAK Terms of Payment: Full Payment must be received by 6/5/18

### 20% Savings vs. Individual Component Products

#### Bayer Pythium PAK - \$4,481.15

Preventive and curative pythium management tools.

PRODUCTS	UNITS/PAK	UNIT SIZE	GAL/LB	EXAMPLE USE RATE	ACRES
Signature XTRA Stressgard	4	4 x 5.5 lb/case	88	4.0 oz/1,000 sq. ft.	8.1
Banol	3	2 x 1.0 gal/case	6	2.0 oz/1,000 sq. ft.	8.8

Bayer Pythium PAK Terms of Payment: Full Payment must be received by 6/5/18

### 10% Savings vs. Individual Component Products

#### Bayer Leaf Spot PAK - \$3,675.55

Industry-leading solutions for effective leaf spot control.

PRODUCTS	UNITS/PAK	UNIT SIZE	GAL/LB	EXAMPLE USE RATE	ACRES
Interface Stressgard	2	2 x 2.5 gal/case	10	4.0 oz/1,000 sq. ft.	7.3
Signature XTRA Stressgard	4	4 x 5.5 lb/case	88	4.0 oz/1,000 sq. ft.	8.1

Bayer Leaf Spot PAK Terms of Payment: Full Payment must be received by 6/5/18

### 23% Savings vs. Individual Component Products

#### Bayer Utility PAK - \$2,492.33

Versatile uses including proven solutions for your snow mold problems as well as dollar spot, brown patch, anthracnose and other diseases, while enhancing turf quality.

PRODUCTS	UNITS/PAK	UNIT SIZE	GAL/LB	EXAMPLE USE RATE	ACRES
Interface Stressgard	3	2 x 2.5 gal/case	15	4.0 oz/1,000 sq. ft.	11
Mirage Stressgard	1	2 x 2.5 gal/case	5	1.0 oz/1,000 sq. ft.	14.7

Bayer Utility PAK Terms of Payment: Full Payment must be received by 6/5/18

Order early and save – earn a 1% bonus rebate on your entire purchase when you buy any PAK and another 1% bonus if you buy between Oct. 1-31, 2017; qualifying total purchase minimum \$2,500.

Use the worksheet on the back page to calculate your Total Program Rebate or access our calculator on the My Bayer Rewards Fall Solutions portal. [www.myrewards.cropsience.bayer.com](http://www.myrewards.cropsience.bayer.com)



# Science For A Better Life

Bayer has a long tradition of investing in the latest innovations, technical expertise and business-building tools. By applying science to major global challenges, we can work together to help create healthier spaces for people where they live, work and play. It's Science For A Better Life.



PRODUCTS	# PAKS	PRICE/PAK	TOTAL \$
Bayer Season PAK		\$29,203.00	
Bayer Essentials PAK		\$17,622.50	
Bayer Fairway PAK		\$12,386.10	
Core Program PAK		\$10,573.50	
Bayer Greens PAK		\$6,495.15	
Bayer Stressgard® PAK		\$4,984.65	
Bayer Fairy Ring PAK		\$4,682.55	
Bayer Pythium PAK		\$4,481.15	
Bayer Leaf Spot PAK		\$3,675.55	
Bayer Utility PAK		\$2,492.33	
			(A) \$

## Promotion Period: Product invoiced from October 1 - December 8, 2017

	AGENCY PRODUCTS*	UNIT SIZE	# UNITS	PRICE/UNIT	TOTAL \$	SELECT REBATES (MINIMUM QUANTITY)†	SELECT REBATE \$
	Banol®	2 x 2.5 gal/case		\$1,925.90		\$60/gal - 10 gal	
	Bayleton® FLO	2 x 2.5 gal/case		\$2,718.90		\$70/gal - 10 gal	
NEW OFFER	Chipco® Signature™	8 x 5.5 lb/case		\$1,141.18		\$10/bottle - 88 lb	
	Fiata® Stressgard®	2 x 2.5 gal/case		\$256.78		\$10/gal - 100 gal	
	Interface® Stressgard	2 x 2.5 gal/case		\$777.90		\$15/gal - 40 gal	
	Merit® 75 WSP	110 x 1.6 oz/drum		\$1,258.75		\$200/drum - 2 drum	
	Mirage® Stressgard	2 x 2.5 gal/case		\$898.74		\$15/gal - 20 gal	
NEW OFFER	Signature XTRA Stressgard	4 x 5.5 lb/case		\$629.36		\$10/bottle - 88 lb	
	Specticle® G	50 lb/bag		\$93.50		\$5/bag - 40 bag	
	Tartan® Stressgard	2 x 2.5 gal/case		\$1,993.86		\$50/gal - 20 gal	
NEW PRODUCT	Exteris® Stressgard	2 x 2.5 gal/case		\$553.85			
	Specticle FLO (14+ gal)	2 x 1.0 gal/case		\$2,958.16			
	Specticle FLO (1-13 gal)	2 x 1.0 gal/case		\$3,235.50			
	Specticle FLO	8 x 18 oz/case		\$1,901.84			
NEW PRODUCT	Indemnify®	17.1 oz/bottle		\$1,661.55			
NON-AGENCY PRODUCTS							
	26GT®	2 x 2.5 gal/case				\$20/gal - 40 gal	
	Acclaim® Extra	4 x 1.0 gal/case				\$90/gal	
NEW OFFER	Chipco Signature	4 x 5.5 lb/case				\$10/bottle - 88 lb	
	Compass®	drum or case				\$50/lb - 8 lb	
	Prostar® 70 WG	4 x 3.0 lb/case				\$3/lb - 24 lb	
	Dylox® 420 SL	2 x 2.5 gal/case					
	Forbid®	6 x 8.0 oz/case					
	Prograss®	2 x 2.5 gal case					
	Proxy®	2 x 2.5 gal/case					
	Specticle Total	4 x 144 oz/case					
					(B) \$		
						(D) \$	

## CALCULATE YOUR REBATE

PURCHASE TOTAL +	BASE BONUS	OCTOBER BONUS**	BAYER PAK BONUS++	(C) TOTAL PROGRAM REBATE+++
\$2,500 to < \$10,000	2%	1%	1%	4%
\$10,000 to < \$15,000	3%	1%	1%	5%
\$15,000 to < \$25,000	4%	1%	1%	6%
\$25,000 to < \$29,000	5%	1%	1%	7%
\$29,000 to < \$40,000	Total program rebate for all purchases Oct 1 - Dec 8, 2017			8%
\$40,000+				9%

FEATURE OFFER

**\$40k purchase level qualifies for a continued 9% rebate on 2017 Fall Solutions products purchased through September 30, 2018.**

This rebate is not to be combined with any 2018 Bayer NOW Solutions or 2018 Fall Solutions offer.

Verify your rebate selection and update your profile at My Bayer Rewards by March 1, 2018. Participants must be a member of My Bayer Rewards. [myrewards.cropscience.bayer.com](http://myrewards.cropscience.bayer.com)

TOTAL \$ (A+B) X TOTAL PROGRAM REBATE (C) = TOTAL PROGRAM REBATE \$

Taxes are not included in rebate calculations.

Rebates will be paid on sales price of the unit, excluding sales tax.

\* Agency products purchased during the program period qualify for terms due 6/5/18.

‡ Cumulative purchase Fall Solutions and NOW Solutions promotional minimum quantities. PAK component quantities count toward Select Product Rebate minimum but do not earn Select Product Rebate.

\*\* Awarded on purchases invoiced October 1-31, 2017.

+ Cumulative Fall Solutions 2017 Purchase Total includes August & September 2017 NOW Solutions purchases of Exteris Stressgard, Indemnify, Mirage Stressgard, Specticle FLO, Tartan Stressgard, Utility PAK, Leaf Spot PAK & Warm-Season Herbicide PAK.

++ Awarded on total orders during program period with purchase of any Bayer PAK, including NOW Solutions PAK purchases.

+++ Reflects maximum rebate allowed within Purchase Total segment.

SELECT REBATE \$ (D) (IF APPLICABLE)

+ GRAND TOTAL REBATE \$ =

x100 = MY BAYER REWARDS POINTS



For more information, visit [myrewards.cropscience.bayer.com](http://myrewards.cropscience.bayer.com)

@BayerGolf

Customer Fall Solutions and NOW Solutions promotional cumulative purchases (August 1 - December 8, 2017) must be \$2,500 or more to qualify for select product rebates and Total Program Rebates. New members signed up before March 1, 2018 will receive 2017 Fall Solutions rebates. All Rebates for 2017 Fall Solutions will be paid based on participant's My Bayer Rewards profile choice as of March 1, 2018 (Distributor Credit or Loyalty Points). If no selection is made, the default for Fall Solutions rebate will be Loyalty Points. Purchases qualifying for rebates will be the net of reward or credits. All products must be invoiced between October 1 and December 8, 2017 to qualify. Rebate calculations will be based on the date of actual product invoice and calculator tools are provided for estimation purposes only. Rebates will only be paid or delivered to the company or name listed on the invoice. No checks can be issued to a third party. Please allow for rebates to be fulfilled by August 31, 2018. Only end-user purchases qualify for this program, and purchases must be from a Bayer authorized Distributor or Agent. Resale of product(s) purchased within this program will not qualify for Distributor Credits or My Bayer Rewards points. If questions arise, please contact My Bayer Rewards at 1-888-456-6464 or email MyBayerRewards@aimia.com. Bayer reserves the right to modify any portion thereof, or discontinue this program without prior notice. Bayer CropScience LP, Environmental Science Division, 2 TW Alexander Drive, Research Triangle Park, NC 27709, 1-800-331-2867, [www.backedbybayer.com](http://www.backedbybayer.com). Bayer (reg'd), the Bayer Cross (reg'd), 26GT®, Acclaim®, Banol®, Bayleton®, Chipco®, Compass®, Dylox®, Fiata®, Exteris®, Forbid®, Indemnify®, Interface®, Merit®, Mirage®, Prograss®, Prostar®, Proxy®, Signature™, Specticle®, Stressgard® and Tartan® are trademarks of Bayer. Please verify state registration of these products in your state before selling, using or distributing. Not all products and rates are registered in all states. Chipco Choice and Topchoice are Restricted Use Products. ALWAYS READ AND FOLLOW LABEL INSTRUCTIONS. ©2017 Bayer CropScience LP. 17-GOL-CB-033